

TSSG



Partnering in Horizon 2020 Applications



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Outline

- Introduction (Cybersecurity & Beyond 5G)
- Getting Started
 - Vision /Strategy ...partner/co-ordinator
 - Participant Portal
 - Brokerage Events (National EI & European EU)
 - NCPs – information days/subscribe to their newsletters
 - Industry Associations e.g. ETPs (european technology platforms), PPPs
 - NEM, NIS, NGI, ECSO, Networld2020, 5GPPP, Cybersecurity PPP



Outline..cont'd

- Getting started
 - Analyse your existing network
 - Weak /strong ties/prior relationships/coordinators/POs
 - Multidisciplinary expectations of call
 - Previous proposals
 - Reliable /trustworthy partners that deliver
- Being a Partner in a Proposal
 - What is a "Good" consortium?
 - Partner responsibilities
 - Decide to join or leave – may have organisational guidelines or develop your own with experience



Participant Portal

- <http://ec.europa.eu/research/participants/portal/>
- Excellent source of material for upcoming calls.
- Search call text and previously funded projects.
- A new feature to seek / request participation in open calls.
- Get very familiar with call text
 - Specific requirements
 - Eligibility criteria
 - Evaluation criteria
 - Associated documentation/Workshop reports

The screenshot shows the 'Participant Portal' for 'RESEARCH & INNOVATION' under the European Commission. The page features a navigation menu with links for HOME, FUNDING OPPORTUNITIES, HOW TO PARTICIPATE, PROJECTS & RESULTS, EXPERTS, and SUPPORT. A prominent banner for 'Horizon 2020 Funding' is displayed, indicating it starts from 1/1/2014. Below the banner, there is a section for 'On this site you can find and secure funding for projects under the following EU programmes:' which lists the 2014-2020 Horizon 2020 and 2007-2013 7th research framework programme (FP7) and Competitiveness & Innovation Programme (CIP). A 'HORIZON 2020 Dashboard' is also visible, providing statistics on H2020 proposals, success rates, funded projects, and participants. The page is divided into sections for 'Non-registered users' (search for funding, read the H2020 Online Manual, download legal documents, check registration status, contact support) and 'Registered users' (submit proposals, sign grants, manage projects, register as experts). At the bottom, there are six quick links: WHAT'S NEW?, FUNDING OPPORTUNITIES, HOW TO PARTICIPATE, WORK AS AN EXPERT, MY PERSONAL AREA, and INFORMATION AND SUPPORT. The footer includes '© European Commission' and 'OLAF'.

EU Programmes 2014-2020

Search Topics

Updates



Calls



H2020

3rd Health Programme

Asylum, Migration and
Integration Fund

Consumer Programme

COSME

European Statistics Programme

Hercule III Programme

Internal Security Fund - Borders

Internal Security Fund - Police

Justice Programme

Pilot Projects & Preparatory
ActionsPromotion of Agricultural
Products

Research Fund for Coal & Steel

Rights, Equality and Citizenship
Programme

TOPIC : Cybersecurity preparedness - cyber range, simulation and economics

Topic identifier: SU-DS01-2018**Publication date:** 27 October 2017**Focus area:** [Boosting the effectiveness of the Security Union \(SU\)](#)**Types of action:** IA Innovation action**DeadlineModel:** single-stage**Opening date:** 15 March 2018**Deadline:** 23 August 2018 17:00:00

Time Zone : (Brussels time)



Horizon 2020

Pillar: Societal Challenges

Work Programme Year: H2020-2018-2020

Work Programme Part: [Secure societies - Protecting freedom and security of Europe and its citizens](#)Call : [H2020-SU-DS-2018-2019-2020](#)[H2020 website](#)[Call budget overview](#)

Topic Description

[+ More](#)**Specific Challenge:**

The digital infrastructure, upon which other sectors, businesses and society at large critically depend, must be resilient and trustworthy, and must remain secure despite the escalating cyber-threats. New

Topic conditions and documents

[+ More](#)

1. Eligible countries: described in [Annex A](#) of the Work Programme.

A number of non-EU/non-Associated Countries that are not automatically eligible for funding have made specific provisions for making funding available for their participants in Horizon 2020 projects. See the

Partner Search

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Organisations are looking for collaborating partners for this topic

[VIEW/EDIT PARTNER SEARCH](#)



Reference Documents

Participant Register

Partner Search

H2020 Financial Viability Self-Check

SME Participation

Topic : Cybersecurity preparedness - cyber range, simulation and economics (SU-DS01-2018)

Partner Search

Legend



Contact Organisation



Partner search details

Show 10 entries

Search:

REQUEST DATE	ORGANISATION NAME	ORGANISATION TYPE	COUNTRY	EXPERTISE REQUEST OR OFFER	ACTIONS
09 Jun 2018	LOGIX EDUCATION CENTER S.R.O	Small or medium-size enterprise	CZ	Expertise request	
<p>Logix Education Center s.r.o is an innovative tech company, specializing in Digital Learning and Educational Technology. Our mission is to develop breakthrough technologies that transform learning experiences and make education available to everyone, everywhere, at any time. Open Educational Resources E-learning Platforms Mobile & Web Apps Serious Games Animation & Audiovisual --- www.logix-communications.com</p>					
01 Jun 2018	ASCORA GMBH	Small or medium-size enterprise	DE	Expertise offer	
<p>Ascora is an IT SME company from Germany developing apps for desktop, mobile and web systems. We are one of the leading providers of software apps in Germany with more than 12 Mio users. We got broad experience in creating highly scalable and reliable cloud-based systems incl. messaging, data management and big data aspects. Our servers manage between 100 and 150 Mio messages/month. We have deep knowledge in RTD projects, a broad network across the EU and are coordinating several H2020 projects.</p>					
24 May 2018	UNIVERSITATEA NATIONALA DE APARARE CAROL I	Higher or secondary education establishment	RO	Expertise request	
<p>NDU is providing expertize in fundamental and applied research in the areas of security and defense, critical infrastructures, strategy, operational art and tactics, and offers its expertise and infrastructure in areas such: intelligence, crisis</p>					

Brokerage Events



- Speed dating for researchers / SMEs / MNCs
- Special sessions arranged to promote interest in a specific call or objective.
- Significant potential to join already formed, or forming consortiums.
- Be prepared to pitch (5 min) at these events to get your message across
 - Which areas you are willing / expert to contribute to
 - Provide an organisational profile or proposal idea

Brokerage Events



- Upcoming
 - **ICT 2018 will be held on 4-6 December 2018 in Vienna, Austria.**
 - Free to attend
 - Prepare before you go to make it worthwhile



EU Working groups (e.g.ETPs, PPPs)



- Volunteer Bodies that collaborate to promote a scientific and technical agenda on specific topics.
- Typically they publish a Strategic Research Agenda highlighting research challenges
 - E.g. NEM – New European Media, NIS, NGI, ECSO, Networld2020, 5GPPP, Cybersecurity PPP
 - TSSG are on a number of steering boards, working groups
- Access to right research departments of Universities, SMEs, MNCs.

What is a Good Consortium?



- Depends on the call* and instrument (IA, RIA, CSA)
 - Alignment of research domain, SRA, partner expertise
- A balance of Academia and Industry.
 - Check the requirements of the call...e.g. Need legal input? Societal stakeholder bodies?
- Full analysis of knowledge, skills, competencies required to carry out work
 - Gap analysis of consortium
- Strong leadership from Industry helps impact.
 - Demo's, use cases, scenarios for application and impact

Proposal Evaluation



- Get familiar with evaluation criteria for your proposal (IA, RIA, CSA)
 - Excellence, impact, quality & efficiency of implementation
 - When scores of the proposal are equal they are ranked
 - Ranking is specified in advance and may include:
 - Level of funding to SMEs.
 - Gender balance of researchers.

Being a Good Partner



- Have organisational and individual profiles ready
- Have your own research scoped, with references (5) and related work.
 - Ensure you promote your publications that justify your inclusion
- Be familiar with compulsory sections of the proposal
 - Have your Dissemination Plans and Exploitation Plans ready.
- Work with the coordinator to define a clear role for your organization in the proposal.
 - Attend scoping conference calls and face-to-face meetings
- Ensure you have completed all NEF/participant portal forms
- Request clarity from NCP as required – ensure no ambiguity

Next steps...partner input to proposal writing



- Proposal Idea → Conceptual framework → architecture
- Be ready to hit the ground running once the coordinator has a proposal schedule you need to deliver your high quality contributions on time
- Get familiar with instrument templates (IA, RIA, CSA)
 - S1-3 Excellence, Impact, Implementation
 - S4-5 Members of the consortium, ethics and security
- Get support
 - TTO, RSU, EI grants, reviewers

Summary

- Know your topic (EC Portal)
- Know upcoming events (Brokerage)
- Know who are promoting the topics (PPPs, ETPs)
- Have your contributions ready (CVs, Exp, Diss Plans)
- Ensure eligibility
- Write, review, write, review, submit

Best of luck

Useful Links

- <http://www.horizon2020.ie/>
- <http://ec.europa.eu/programmes/horizon2020/>
- <http://ec.europa.eu/research/participants/portal/desktop/en/home.html>

